



UNLESS OTHERWISE SPECIFIED, QUOTATION IS BASED ON STANDARD PREFABRICATED (SIMPLIFIED) PACKING STYLE.

\$50.00 BROKEN PACKAGE CHARGE WILL BE APPLIED FOR PORCELAIN:

- FOR LESS THAN STANDARD PACKAGE QUANTITY FOR PORCELAIN STATION AND SUSPENSION INSULATOR
- FOR LESS THAN STANDARD PALLET QUANTITY FOR PORCELAIN LINE POST AND PIN TYPE INSULATOR

PRICING VALID: 30 DAYS FROM QUOTED DATE

LEAD TIME:

- BASED ON SHIPPING FROM FACTORY - NOT DELIVERY AT CUSTOMER SITE
- SUBJECT TO CHANGE WITHOUT NOTICE / SUBJECT TO PRIOR SALE

FOB TERMS OF SALE: FOB PLANT, UNLESS OTHERWISE SPECIFIED

- PORCELAIN: BALTIMORE, MD 21230
- POLYMER: VIRGINIA, BEACH, VA 23455

FREIGHT TERMS: PORCELAIN AND POLYMER

- FREIGHT ALLOWED - MORE THAN \$8,000.00 PER SHIPMENT PER PLANT (PORCELAIN/POLYMER) FOR EASTERN STATES
- FREIGHT ALLOWED - MORE THAN \$10,000.00 PER SHIPMENT PER PLANT (PORCELAIN/POLYMER) FOR WESTERN STATES AND CANADA
- NO FREIGHT ALLOWED - LESS THAN \$8,000.00 PER SHIPMENT PER PLANT (PORCELAIN/POLYMER) FOR EASTERN STATES
- NO FREIGHT ALLOWED - LESS THAN \$10,000.00 PER SHIPMENT PER PLANT (PORCELAIN/POLYMER) FOR WESTERN STATES AND CANADA

UNLESS OTHERWISE STATED IN THE QUOTE, FREIGHT ALLOWED IS BASED ON A REGULAR, ENCLOSED TRUCK TO A SINGLE DESTINATION. IF THE CUSTOMER NEEDS A FLATBED TRAILER, A DEDICATED TRUCK, MULTIPLE DROP POINTS, OR ANY OTHER SPECIAL CONDITIONS, THEN THE COST WILL BE CHARGED TO THE CUSTOMER. DOCUMENTATION OF THE COSTS WILL BE AVAILABLE UPON REQUEST.

EASTERN STATES: ALABAMA, ARKANSAS, CONNECTICUT, DELAWARE, FLORIDA, GEORGIA, ILLINOIS, INDIANA, IOWA, KANSAS, KENTUCKY, LOUISIANA, MAINE, MARYLAND, MASSACHUSETTS, MICHIGAN, MINNESOTA, MISSISSIPPI, MISSOURI, NEBRASKA, NEW HAMPSHIRE, NEW JERSEY, NEW YORK, NORTH CAROLINA, NORTH DAKOTA, OHIO, OKLAHOMA, PENNSYLVANIA, RHODE ISLAND, SOUTH CAROLINA, SOUTH DAKOTA, TENNESSEE, TEXAS, VERMONT, VIRGINIA, WEST VIRGINIA, WISCONSIN

WESTERN STATES: ARIZONA, CALIFORNIA, COLORADO, IDAHO, MONTANA, NEVADA, NEW MEXICO, OREGON, UTAH, WASHINGTON, WYOMING

PRICE DOES NOT INCLUDE COST OF DESIGN TEST OR QUALITY CONFORMANCE TEST TO DESTRUCTION.

TERMS OF PAYMENT: NET 30 DAYS FROM DATE OF SHIPMENT BY CHECK, ACH OR WIRE TRANSFER

WE ACCEPT CREDIT CARD PAYMENT WHERE THE TOTAL INVOICE VALUE IS LESS THAN \$5,000.
5% CREDIT CARD COMPANY SERVICE FEE ON GROSS INVOICE VALUE APPLIES.

SALES TAX:

NO SALES TAX WILL BE CHARGED WHERE AN EXEMPTION CERTIFICATE IS PROVIDED FOR THE SHIP TO STATE. IF NO EXEMPTION CERTIFICATE IS PROVIDED THEN SALES TAX WILL BE CHARGED.
NGK-LOCKE IS CURRENTLY REGISTERED IN ALABAMA, ARIZONA, ARKANSAS, CALIFORNIA, COLORADO, CONNECTICUT, FLORIDA, GEORGIA, IDAHO, ILLINOIS, INDIANA, KANSAS, KENTUCKY, LOUISIANA, MAINE, MARYLAND, MASSACHUSETTS, MICHIGAN, MINNESOTA, MISSISSIPPI, MISSOURI, NEBRASKA, NEVADA, NEW MEXICO, NEW YORK, NORTH CAROLINA, OHIO, OKLAHOMA, PENNSYLVANIA, SOUTH CAROLINA, TEXAS, TENNESSEE, TEXAS, UTAH, VERMONT, VIRGINIA, WASHINGTON, WISCONSIN AND WYOMING

RETURNED GOODS:

- PORCELAIN: RETURNED GOODS SHALL BE ACCEPTED FOR CREDIT ONLY IF RETURNED IN SALEABLE CONDITION AND WITH OUR CONSENT. A 25 PERCENT (25%) ORDER VALUE AND ANY COST OF REPAIR WILL BE DEDUCTED. DELIVERY COSTS TO AND FROM THE PURCHASER'S JOB LOCATION THAT ARE PAID BY US WILL ALSO BE DEDUCTED. SPECIAL ITEMS OTHER THAN NORMAL AND STANDARD DESIGN CANNOT BE RETURNED.
- POLYMER: NO RETURNS WILL BE ACCEPTED, DUE TO THE FACT THAT WE CUSTOM MANUFACTURE ALL OF OUR ORDERS.

MINIMUM ORDER \$500.00 FOR PORCELAIN AND POLYMER ITEMS.

PARTIAL ORDERS SUBJECT TO PRICE REVIEW.

STOCK AT LEAD TIME SUBJECT TO MANUFACTURER'S STANDARD PACKING STYLE AND MARKING.

QUOTATION BASED ON THE CONTINENTAL USA FINAL DESTINATION. UNLESS INDICATED AT THE TIME OF INQUIRY, SHIPMENTS TO ALASKA & HAWAII ARE SUBJECT TO REQUOTE.

QUOTATIONS FOR NON-USA DESTINATIONS, UNKNOWN TO US AT TIME OF QUOTE, ARE SUBJECT TO REQUOTE.

CANADIAN SHIPMENTS - VAT & BROKERAGE CHARGE NOT INCLUDED IN PRICE.

QUOTATION WHICH INCLUDES INCORRECT SYSTEM VOLTAGE INFORMATION FOR POLYMER IS SUBJECT TO REQUOTE.

CANCELLATION CHARGE

- PORCELAIN: ORDER CANCELLATION WILL BE SUBJECT TO A MINIMUM 25 PERCENT (25%) CANCELLATION CHARGE OF CANCELLED AMOUNT. SELLER MAY, IN ITS SOLE DISCRETION, ACCEPT OR REJECT ANY SUCH REQUEST.
- POLYMER: NO CANCELLATION WILL BE ACCEPTED AFTER PRODUCTION IS STARTED, DUE TO THE FACT THAT WE CUSTOM MANUFACTURE ALL OF OUR ORDERS. EVEN IF CANCELLATION IS ACCEPTED, THE PURCHASER MUST MAKE PAYMENT TO SELLER FOR ALL SPECIAL MATERIALS ORDERED AT TIME OF CANCELLATION REQUEST. SELLER MAY, IN ITS SOLE DISCRETION, ACCEPT OR REJECT ANY SUCH REQUEST.

CROSS REFERENCE DISCLAIMER FOR POLYMER INSULATORS:

WHEN WE CROSS REFERENCE A COMPETITOR'S CATALOG NUMBER, WE USE OUR BEST JUDGEMENT. WE DO NOT KNOW THE EXACT DETAILS OF A COMPETITOR'S INSULATORS. DUE TO DIFFERENT MANUFACTURERS' RATING METHODS AND DESIGN PHILOSOPHIES, VALUES MAY NOT BE EXACTLY THE SAME. IT IS THE CUSTOMER'S RESPONSIBILITY TO REVIEW OUR PROPOSED INSULATOR DRAWINGS AND APPROVE THEIR DESIGN. IF AN ORDER IS RECEIVED, IT IS UNDERSTOOD THAT THE DRAWINGS HAVE BEEN APPROVED.

115KV AND 138KV CORONA RING RECOMMENDATION FOR POLYMER SUSPENSION INSULATORS:

WE RECOMMEND AN 8 INCH (204MM) OR 9.5 INCH (242MM) DIAMETER CORONA RING FOR POLYMER SUSPENSION INSULATORS AT 115KV AND 138KV AS DEFAULT IN ACCORDANCE WITH EPRI'S RECOMMENDATION. PLEASE CONTACT NGK ENGINEERING DEPARTMENT FOR ADDITIONAL EXPLANATION.

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